

Indicative terms and conditions for the Capped (Counter-) Guarantee Instrument under Pan-European Guarantee Fund in response to COVID-19

Important Disclaimer

This summary term sheet is for information purposes only. This document is an outline of the principal terms and conditions for the product described herein, which are non-exhaustive and subject to change.

This document is intended to provide a basis for discussions and does not constitute a recommendation, a solicitation, an offer or a binding commitment – either implicit or explicit – on the part of the European Investment Fund ("EIF" or the "Relevant Entity") and/or or any other person to enter into one or more transaction(s). Any finance commitment by the Relevant Entity can only be made, inter alia, after appropriate approval, conclusion of legal due diligence and finalisation of the required legal documentation. The Relevant Entity does not act as adviser to you or owe you any fiduciary duty. The Relevant Entity does not make any representations or warranties (whether explicitly or implicitly) with respect to the information contained in this document.

Overview of the Capped (Counter-)Guarantee

The product will be deployed to the benefit of Financial Intermediaries either covering Final Recipient Transactions directly entered into by the Financial Intermediary or covering (directly or indirectly) Final Recipient Transactions originated by a Sub-Intermediary (each term as defined below). The indicative terms below shall be intended to refer to the Counter-Guarantee Instrument when the latter circumstance applies.

The credit risk protection shall be provided through a (Counter-)Guarantee issued by EIF for the benefit of a selected financial intermediary (the "Financial Intermediary") complying with the criteria set out herein.

The (Counter-)Guarantee shall constitute a financial guarantee and shall cover losses¹ incurred by the Financial Intermediary in respect of the guaranteed part of each defaulted Guaranteed Transaction included in the Portfolio, up to the Cap Amount (the "(Counter-)Guarantee").

It shall partly cover the credit risk arising (directly or indirectly) from debt financing granted to Final Recipients ("Final Recipient Transactions"). The Guarantee covers, at any time, a portion up to 70% of the outstanding amount of each Guaranteed Transaction (i.e. the "(Counter-)Guarantee Cover").

The product can be structured as a Direct Guarantee or as a Counter-Guarantee. In case of a Direct Guarantees, the Guaranteed Transactions are the Final Recipient Transactions; in case of a Counter-Guarantee, the Guaranteed Transactions are guarantees or risk-sharing arrangements issued by the Financial Intermediary and covering (directly or indirectly) Final Recipient Transactions originated by a Sub-Intermediary.

¹ Relating to the occurrence of Credit Events and reduced pro-rata by any recovered amounts, as further detailed below.

For the purpose of alignment of interest, the Financial Intermediary will have to retain a minimum 10% exposure of the outstanding principal amount of each Guaranteed Transaction included in the Portfolio.

The (Counter-)Guarantee is subject to a cap amount (the "(Counter-)Guarantee Cap Amount"), calculated as follows:

Actual Portfolio Volume as defined below) x (Counter-)Guarantee Cover (as defined in the table below) x (Counter-)Guarantee Cap Rate (as defined in the table below).

The (Counter-)Guarantee Cap Rate is determined on the basis of the due diligence and analysis of the application, and shall be based on the expectation at that time of such analysis on the expected losses and part of unexpected losses (in aggregate, up to 30%). The Cap Rate is set out in the (Counter-)Guarantee Agreement.

The (Counter-)Guarantor may charge an administration fee to Financial Intermediaries, while no risk premium is charged for the coverage provided by the (Counter-)Guarantee.

The Financial Intermediary shall perform, in accordance with its standard origination and servicing procedures, and according to pre-defined eligibility criteria on a transaction-by- transaction and portfolio basis, the origination, due diligence, documentation and servicing of the Guaranteed Transactions. In this context, the Financial Intermediary, or the Financial Sub-Intermediary with regards to Counter-Guarantee Agreements, shall retain the direct client credit relationship relating to each Final Recipient Transaction. Guaranteed Transactions will be automatically covered, by way of submitting inclusion notices to the (Counter-)Guarantor on a quarterly basis until the end of the relevant Inclusion Period (as defined below).

The (Counter-)Guarantee Agreement is structured (inter alia) to achieve compatibility, subject to the relevant regulator's views and any national legal and regulatory requirements, with regulatory capital relief in accordance with Regulation (EU) No 575/2013.

The Financial Intermediaries shall ensure, including where applicable via Financial Sub-Intermediaries, that the benefit of the (Counter-)Guarantee is passed on to the Final Recipients, and shall propose concrete measures to do so in the Expression of Interest, to be further analysed by EIF during the selection process. The proposals should seek to quantify the risk covered by the (Counter-)Guarantee and pass such benefit to the Final Recipients (including, inter alia, higher risk taking through lower interest rates, lower collateralisation levels, riskier final recipients, or any combination of those), in each case as compared to what would typically be required in accordance with the standard credit and collection policy of the Financial Intermediaries (and/or of the Financial Sub-Intermediaries, as applicable) applicable to comparable borrowers/loans.

Indicative Terms and cond	itions of the (Counter-)Guarantee
A- General Terms	
Policy Objective	The outbreak of COVID-19 is currently affecting EU supply chains and straining
	solvency of SMEs and mid-caps from every industry with an economic outlook bound to deteriorate further. EU-based financial intermediaries face constraints in providing funding to businesses operating in this economic environment due to the increased risk they represent as a result of the temporary lockdown measures; these constraints, and resulting lack of credit provision, further heighten the risk of enterprises failing.

	The capped (Counter-)Guarantee aims to improve access to finance for enterprises
	through partial capital relief and loss protection for portfolios of eligible transactions,
	including refinancing of existing obligations of Final Recipients.
(Counter-)Guarantee	The agreement entered into between the (Counter-)Guarantor and a Financial
Agreement	Intermediary setting out the terms and conditions of the (Counter-)Guarantee.
(Counter-)Guarantor	The European Investment Fund (EIF).
Financial Intermediary	 a. With regards to the <u>Guarantee Instrument</u>: - Any entity (including financial or credit institutions) duly authorised to carry out financing to Final Recipients according to the applicable legislation and operating in one or more Participating Member States.
	 b. With regards to the <u>Counter-Guarantee Instrument</u>: Any entity (including guarantee schemes, guarantee institutions) or other financial or credit institutions) duly authorised to issue (counter-)guarantees according to the applicable legislation and operating in one or more Participating Countries.
	Such institution shall comply with relevant standards and applicable legislation on the prevention of money laundering, the fight against terrorism, tax evasion and tax fraud to which it may be subject and shall not (other than as a result only of events or circumstances beyond the control of the Financial Intermediary) be established [in territories determined as Non-Compliant Jurisdictions, as defined in the open Call For Expression of Interest to select Financial Intermediaries under the Pan-European Guarantee Fund in response to COVID-19, unless in the case of NCJ Implementation.
	"NCJ Implementation" means that the Final Recipient is established and operating in the country of establishment of the Financial Intermediary and that there is no indication that the relevant Final Recipient Transaction supports actions that contribute to (i) criminal activities such as money laundering, financing of terrorism, tax crimes (i.e. tax fraud and tax evasion) and (ii) artificial arrangements aimed at tax avoidance. In the case of (Counter-)Guarantee Agreements involving multiple entities, the EIF shall include appropriate additional contractual provisions with respect to or relating to such entities in accordance with its internal policies and procedures.
Financial Sub- Intermediary	Definition applicable only if the EGF guarantee instrument is a Counter-Guarantee. Any entity (including financial, guarantee or credit institutions) duly authorized to carry out financing and/or to issue guarantees to the benefit of Final Recipients according to the applicable legislation and operating in one or several of the Participating Member States. The Sub-Intermediaries shall meet mutatis mutandis the requirements for the Financial Intermediaries referred to above.
[(Counter-)Guarantee Fee]	The (Counter-)Guarantee fee includes a risk fee component and an administrative fee component. For the Capped Guarantee Instrument the risk fee component is 0, while the EIF shall charge an admin fee to the financial intermediaries of [20]bps per annum, applied to the amount equal to (i) the outstanding balance of the Performing Guaranteed Transactions multiplied by (ii) the (Counter-)Guarantee Cover. "Performing Guaranteed Transactions" are those for which a Credit Event has not occurred.

Financial Intermediary Risk Retention	The Financial Intermediary undertakes, at all times until the expiration of the (Counter-)Guarantee, that it shall comply with the FI Risk Retention, i.e. it shall maintain an economic exposure of at least 10% of the outstanding principal amount
	of each Guaranteed Transaction (the "Relevant Portion") included in the Portfolio, and it shall not enter into any credit support, guarantee or other risk transfer arrangements with respect to the Relevant Portion.
Guaranteed Transactions	Means:
	- With regards to the <u>Guarantee Instrument</u> , the Final Recipient Transaction
	included in the Portfolio;
	- With regards to the <u>Counter-Guarantee Instrument</u> , any guarantee
	instrument issued by the Financial Intermediary for the benefit of a Financial
	Sub-Intermediary and included in the Portfolio, covering (directly or
	indirectly) a Final Recipient Transaction.
(Counter-)Guarantee	The Capped (Counter-)Guarantee Cover is the portion up to 70% of the outstanding
Cover	amount of each Guaranteed Transaction covered, at any time, by the Capped
(Countar \Cumber)	(Counter-)Guarantee Instrument.
(Counter-)Guarantee	A percentage up to 30% of the portion (i.e. 70%) of the Actual Portfolio Volume covered by the (Counter-)Guarantee. It shall be determined by EIF after having
Cap Rate	performed its due diligence and shall be based on, inter alia, EIF's estimation at that
	time of the expected losses and part of the unexpected losses of the Portfolio to be
	covered under the (Counter-)Guarantee. It shall be set out in the (Counter-
)Guarantee Agreement.
(Counter-)Guarantee	An amount at which the obligation of the (Counter-)Guarantor to pay under the
Cap Amount	(Counter-)Guarantee is capped, which is the maximum liability under the (Counter-
)Guarantee and is calculated at Financial Intermediary portfolio level as the product
	of i) the Actual Portfolio Volume, ii) the (Counter-)Guarantee Cover, and iii) the
B	(Counter-)Guarantee Cap Rate.
Participating Member	The countries contributing to the EGF, as included in the list reported in Annex XI
States	and updated from time to time. For the avoidance of doubt, Guaranteed Transactions originated in countries that became Participating Member States after
	the submission of the application by the Financial Intermediary are considered to be
	originated in a Participating Member State.
Governing Law and	The terms of the (Counter-)Guarantee Agreement shall be in the English language
Language	and the (Counter-)Guarantee Agreement shall be governed by the laws of
	Luxembourg.
EC Approval Date	Means the date of adoption of the Decision by which the EGF Capped (Counter-
	Guarantee Instrument is approved by the European Commission in respect of the
10 . 10 .	Temporary Framework (section 3.1).
(Counter-)Guarantee	The (Counter-)Guarantee will cover Defaulted Amounts that have occurred from the
Coverage Period	start of the Inclusion Period and until the (Counter-)Guarantee Agreement Termination Date.
Inclusion Period	The Inclusion Period is the period during which Guaranteed Transactions to be
Inclusion Feriou	included in the Portfolio may be signed by the Financial Intermediary and entered
	into with Final Recipients or, in the case of Counter-Guarantees, entered into by
	Financial Sub-Intermediaries with the Final Recipients.
	The Inclusion Period may start prior the signing date of the (Counter-)Guarantee
	Agreement but not in any case before the EC Approval Date. Guaranteed
	Transactions originated prior to the signature of the (Counter-)Guarantee
	Agreement shall comply with the conditions approved by the State aid decision and

	other provisions of the (Counter-)Guarantee Agreement, including, without limitation, the Guaranteed Transaction Eligibility Criteria.
	The Inclusion Period shall last until 31.12.2022 (unless terminated earlier because of a Trigger Event or a (Counter-)Guarantee Termination Event). The Inclusion Period may be extended in justified circumstances subject to approval by the EGF governing bodies.
	Inclusions occur upon receipt by the (Counter-)Guarantor of an inclusion notice and a Report submitted by the Financial Intermediary on a quarterly basis, typically one month after the end of each calendar quarter, and the Guaranteed Transactions are deemed to be covered from their respective signature date.
Payment Demands	Payment Demands shall only be valid if they are: - relating to Defaulted Amounts incurred by the Financial Intermediary in respect of Credit Events occurred no later than 31/12/2037; and - sent during the (Counter-)Guarantee Coverage Period.
	The (Counter-)Guarantor shall pay any amounts claimed by the Financial Intermediary within 60 calendar days of the date of the Payment Demand. Payment Demands may be sent before, during or after the workout/recovery procedures in respect of a Guaranteed Transaction.
	Payment Demands shall be in respect of Defaulted Amounts relating to Guaranteed Transactions included in the Portfolio.
	One Payment Demand may be sent for each calendar quarter, provided it is sent during the period from the last day of each calendar quarter to the following Report Date.
Defaulted Amounts	 Means, a. with respect to Direct Guarantee Agreements: 1. Principal and/or interest (excluding late payment or default interest, capitalised interest, fees and other costs and expenses and excluding any interest amounts which accrued after a period of 90 days) due, payable and outstanding at such time following occurrence of either a Final Recipient Transaction Default or a Final Recipient Transaction Acceleration, or 2. Any reduction in principal and/or interest amounts due (excluding late payment or default interest, capitalised interest, fees and any other costs and expenses and excluding any interest amounts which accrued after a period of 90 calendar days and excluding amounts of principal in excess of the amounts paid by the Intermediary to the Final Recipient) as a result of a Final Recipient Transaction Restructuring.
	b. With respect to Counter-Guarantee Agreements: relating to a Guaranteed Transaction and the relevant underlying Final Recipient Transaction, principal and/or interest (excluding late payment or default interest, capitalised interest, fees and other costs and expenses and excluding any interest amounts which accrued after a period of 90 days from the occurrence of a Credit Event) due and paid by the Financial Intermediary to the Financial Sub-Intermediary pursuant to the terms of the relevant Guaranteed Transaction, following occurrence of a Credit Event.

	Defaulted Amounts are covered at the (Counter-)Guarantee Cover, and subject to the (Counter-)Guarantee Cap Amount.
	The definition of Defaulted Amounts shall be adapted, as necessary, to address the specificities of the products covered under the (Counter-)Guarantee Agreement with the relevant Financial Intermediary.
Credit Event	Means a Final Recipient Transaction Default, a Final Recipient Transaction Acceleration or a Final Recipient Transaction Restructuring.
	The definition of Credit Event, and of Final Recipient Transaction Default, Final Recipient Transaction Acceleration and Final Recipient Transaction Restructuring, shall be adapted, as necessary, to address the specificities of the products covered under the (Counter-)Guarantee Agreement with the relevant Financial Intermediary.
	The reporting of Credit Event (not necessarily the Payment Demands) to the (Counter-)Guarantor shall be within three Report Dates following the calendar quarter in which such Defaulted Amounts have occurred.
Final Recipient Transaction Default	The earlier of: - Any time when the Financial (Sub-)Intermediary considers at any time (acting reasonably in accordance with its internal procedures) that a Final Recipient is unlikely to meet its payment obligations under a Final Recipient Transaction (without recourse by the Financial (Sub-)Intermediary to actions such as realisation of security); or - A Final Recipient has failed to meet a payment obligation for at least 90
	consecutive calendar days under a Final Recipient Transaction.
Final Recipient Transaction Acceleration	Unless otherwise specified in the specific terms of the (Counter-)Guarantee Agreement, the acceleration is the occurrence of an event of default (howsoever defined) under a Final Recipient Transaction which has entitled the Financial (Sub-)Intermediary to accelerate payment of any amounts owed to it and the Financial (Sub-)Intermediary has exercised such right of acceleration (or is prevented from exercising such rights of acceleration solely by application of mandatory laws and regulations preventing or staying the exercise of such right).
Final Recipient Transaction Restructuring	Unless otherwise specified in the specific terms of the (Counter-)Guarantee Agreement, the Financial (Sub-)Intermediary, acting in a commercially reasonable manner and in accordance with its standard internal procedures, agrees to the restructuring of a Final Recipient Transaction such that the amount of principal scheduled to be paid, and/or any interest amount due, by the relevant Final Recipient is reduced, in order to improve the collectability of the claims arising from the relevant Final Recipient Transaction.
Recoveries	Each and every amount, net of recovery and foreclosure costs (if any), recovered or received by the Financial Intermediary in respect of Defaulted Amounts, including by way of set-off. Definition of Recoveries shall be adapted, as necessary, to address the specificities of the products covered under the (Counter-)Guarantee Agreement with the relevant Financial Intermediary. [All Recoveries shall be shared pari passu between the (Counter-)Guarantor and the Financial Intermediary, pro rata to the (Counter-)Guarantee Cover. OR

	To the extent the aggregate outstanding Defaulted Amounts, net of the aggregate Recoveries, exceed the (Counter-)Guarantee Cap Amount, Recoveries are allocated first to the Financial Intermediary ² . If the aggregate outstanding Defaulted Amounts, net of the aggregate Recoveries, do not exceed the (Counter-)Guarantee Cap Amount, Recoveries shall be shared pari passu between the (Counter-)Guarantor and the Financial Intermediary, pro rata to the (Counter-)Guarantee Cover.]
	In the case of Counter-Guarantees, the Financial Intermediary shall undertake to ensure that its claims will rank at least pari passu with any Financial Sub-Intermediary's claims with regard to recoveries from Final Recipients. The Financial Intermediary shall send to the (Counter-)Guarantor at any relevant time, but not later than 30 days of the end of each calendar quarter a recovery notice with accompanying recoveries schedule and shall pay to the (Counter-)Guarantor any relevant amount, within three months of the end of each calendar quarter in which Recoveries are recovered or received by the Financial Intermediary.
Trigger Event	EIF may include Trigger Events in the (Counter-)Guarantee Agreement, the occurrence of which entitles EIF, but does not oblige it, to terminate the new inclusions of Guaranteed Transactions in the Portfolio, without affecting the cover of the included Guaranteed Transactions.
	Trigger Events may include a Portfolio Trigger Event and/or a Cumulative Default Rate Trigger Event with respect to a Portfolio.
	A <u>Portfolio Trigger Event</u> occurs if, on one or more specified date(s) during the Inclusion Period, the ratio between (i) the Actual Portfolio Volume and (ii) the Agreed Portfolio Volume is below a predetermined level defined under the (Counter-)Guarantee Agreement.
	A <u>Cumulative Default Rate Trigger Event</u> occurs if, on one or more specified date(s) during the Inclusion Period, the aggregate outstanding principal amount of Guaranteed Transactions for which a Credit Event has occurred exceeds a predetermined level.
Transfer of Benefit	The (Counter-)Guarantee agreement will contain specific obligations for the Financial Intermediary to ensure that the benefit of the guarantee is passed on to the largest extent possible to the Final Recipients, where applicable through Financial Sub-Intermediaries, in the form of: - higher volumes of financing, or
	 riskier portfolios (e.g. riskier final recipients (e.g. start-ups); or opening/launching new products/business lines with riskier profiles and/or directed at underserved/excluded client groups; etc); or lower collateral requirements, lower guarantee premiums or lower interest rates (or other forms of remuneration); or any combination of the above
	Examples of transfer of benefit mechanisms include, but are not limited to: - Limitation of level and/or type of collaterals that can be requested from Final Recipients;

² And/or any other party, if applicable, covering risk in excess of the (Counter-)Guarantee Cap Amount. Furthermore, at the discretion of the (Counter-)Guarantor, the (Counter-)Guarantee Agreement may include alternative arrangement for the accounting of Recoveries.

	 Reduction in interest rates, e.g. through the reduction of the credit risk spread charged to the Final Recipient (taking into account the cost of the guarantee); Targeting (including by launching new products/business lines) new types of clients (e.g. riskier borrowers such as start-ups, vulnerable groups etc.) and/or regional areas (e.g. rural areas) than the ones traditionally served by the Financial Intermediaries.
	EIF shall analyse the transfer of benefit mechanism proposed by the Financial Intermediaries and may, where appropriate, adjust the transfer of benefit during the due diligence phase.
(Counter-)Guarantee Termination Events	The (Counter-)Guarantee Agreement will set out standard events of default, including, inter alia, non-payment of amounts due under the (Counter-)Guarantee Agreement, material breach of obligation, insolvency, unlawfulness and misrepresentation. The occurrence of an event of default, if not remedied within the relevant grace
(Counter-)Guarantee Agreement Termination Date	period (if any) may result in the termination of the (Counter-)Guarantee Agreement. The (Counter-)Guarantee shall terminate on the earlier of: (i) the date on which an early termination as a result of any (Counter-)Guarantee Termination Event has occurred, (ii) the date (if any) on which the EIF is no longer liable to effect further payments to the Financial Intermediary and has no further claims under the (Counter-)Guarantee and (iii) 31 December 2037.
B – The Portfolio	
Portfolio	The portfolio of Guaranteed Transactions covered by the (Counter-)Guarantee. In case of a Direct Guarantee, the Guaranteed Transactions are the Final Recipient Transactions; in case of a Counter-Guarantee, the Guaranteed Transactions are guarantee instruments covering (directly or indirectly) Final Recipient Transactions.
Eligibility Criteria	Eligibility Criteria shall comprise the Final Recipient Eligibility Criteria, the Final Recipient Transaction Eligibility Criteria, the Portfolio Eligibility Criteria and, in case of a Counter-Guarantee, the Financial (Sub-)Intermediary Criteria and the Guaranteed Transaction Eligibility Criteria.
	Guaranteed Transactions to be included in the Portfolio under the (Counter-)Guarantee Agreement shall comply with the eligibility criteria set out under Appendix I and any additional eligibility criteria set out in the specific terms of the relevant (Counter-)Guarantee Agreement (collectively, the "Eligibility Criteria").
	A breach of any of the Eligibility Criteria shall result in an exclusion of the relevant Guaranteed Transaction(s) from the Portfolio save as specified in the "Exclusion Process".
Maximum Portfolio Volume	The maximum aggregate amount of principal of Guaranteed Transactions to be included in the Portfolio, as agreed in the (Counter-)Guarantee Agreement. The Maximum Portfolio Volume shall be denominated in the Base Currency. The Maximum Portfolio Volume may be made available by EIF in tranches during the Inclusion Period, by increasing the Agreed Portfolio Volume.

Agreed Portfolio Volume	The Agreed Portfolio Volume is the maximum aggregate amount of principal of eligible Guaranteed Transactions to be included in the Portfolio³, as agreed in the (Counter-)Guarantee Agreement. The Agreed Portfolio Volume will correspond to a percentage of the Maximum Portfolio Volume and shall be denominated in the Base Currency, regardless of the denomination of the Final Recipient Transactions included in the Portfolio. At any time during the Inclusion Period, the Agreed Portfolio Volume may be reduced by agreement between the EIF and the Financial Intermediary if the Financial Intermediary materially lags behind its Portfolio ramp up time schedule as reflected in the (Counter-)Guarantee Agreement. At any time during the Inclusion Period, the Guarantor may agree with the Financial Intermediary to increase the amount of the Agreed Portfolio Volume up to an amount specified in the (Counter-)Guarantee Agreement, (such amount being the Maximum Portfolio Volume) if the ramp-up of the Portfolio has been substantially achieved or, considering the facts and circumstances, is certain to be achieved well before the end of the Inclusion Period.
(Counter-)Guarantee	The (Counter-)Guarantee shall be expressed in the Base Currency. All amounts and
Currency	payments made under the (Counter-)Guarantee Agreement by and to the EIF shall
	be in the Base Currency. If a Guaranteed Transaction is denominated in a currency
	other than the Base Currency, or a Loss has been incurred in a currency other than the Base Currency, or a Recovery is in a currency other than the Base Currency, the
	(Counter-)Guarantee Agreement shall specify the applicable FX mechanism.
Base Currency	The Guaranteed Transactions can be denominated in EUR or certain other
,	currencies. If the Portfolio consists of Guaranteed Transactions denominated in
	currencies other than EUR, one of such non-EUR currency may be designated as the
A	Base Currency.
Actual Portfolio Volume	Expressed in the Base Currency, the aggregate amount of the principal committed to be made available under Guaranteed Transactions included in the Portfolio from time to time, provided that, for the avoidance of doubt:
	- if any Guaranteed Transaction is prepaid and/or repaid, then this shall not reduce the Actual Portfolio Volume;
	- if a Guaranteed Transaction is excluded from the Portfolio as a result of the
	exclusion process described below, then such Guaranteed Transaction will
	not be taken into account for the calculation of the Actual Portfolio Volume; and
	 the Actual Portfolio Volume may in no circumstances exceed the Agreed Portfolio Volume.
Replenishment	During the Inclusion Period and if so regulated in the (Counter-)Guarantee
	Agreement at the discretion of EIF, [once the Agreed Portfolio Volume is reached]
	the Fls may include further new transactions with Final Recipients in the portfolio to
	replenish the amortised principal amount of Guaranteed Transactions, as calculated from the Report Date in which the Actual Portfolio Volume is equal to the Agreed
	Portfolio Volume.
	The terms and conditions of the (Counter-)Guarantee Agreement, including inter
	alia the definition of Maximum Portfolio Volume, Agreed Portfolio Volume, Actual

³ To determine the Agreed Portfolio Volume and the Maximum Portfolio Volume, Guaranteed Transactions are considered up to the amount committed by the Financial Intermediary (or the Financial Sub-Intermediary, as applicable) to the Final Recipient.

	Portfolio Volume and (Counter-)Guarantee Cap Amount, shall reflect provisions on
	Replenishment, if applicable.
Final Recipient	A natural or legal person which has entered into a Final Recipient Transaction.
SME	A micro, small or medium-sized enterprise as defined in the Commission Recommendation of 6 May 2003 concerning the definition of micro, small and medium-sized enterprises (2003/361/EC) ("Commission Recommendation") as amended from time to time.
Small Mid-Cap	An enterprise, as defined in Article 1 of Title I of the Annex of the Commission Recommendation 2003/361/EC where the following cumulative conditions need to be fulfilled: - the enterprise has a number of employees up to 499 where the staff headcount is calculated in accordance with Articles 3, 4, 5 and 6 of Title I of the Annex of the Commission Recommendation 2003/361/EC; - The enterprise is not an SME.
Social Enterprise	 Means an enterprise as defined in Article 1 of Title I of the Annex to the Commission Recommendation 2003/361/EC, that: a. in accordance with its articles of association, statutes or with any other legal document by which it is established, has as its primary objective the achievement of measurable, positive social impacts rather than generating profit for its owners, members and shareholders, and which: provides services or goods which generate a social return and/or employs a method of production of goods or services that embodies its social objective; b. uses its profits first and foremost to achieve its primary objective and has predefined procedures and rules covering any distribution of profits to shareholders and owners that ensure that such distribution does not undermine the primary objective; and c. is managed in an entrepreneurial, accountable and transparent way, in particular by involving workers, customers and stakeholders affected by its business activities. The definition of Social Enterprise must be evidenced on the basis of a Social Enterprise Declaration provided to the Financial Intermediary.
Final Recipient Transaction	Debt financing transaction entered into between a Financial Intermediary (or a Financial Sub-Intermediary, in the case of Counter-Guarantees) and a Final Recipient.
Eligible Final Recipient Transactions	Financing (including refinancing of existing debts) covering investment and/or working capital/liquidity needs. Eligible Final Recipient Transactions may be in the form of senior financing including loans, financial leasing, revolving credit lines (including overdrafts), documentary finance (including bank guarantees, letters of credit, bid bonds), Supply Chain finance (including reverse factoring (confirming) and with recourse factoring); subordinated financing; quasi-equity financing. Depending on the nature of the Final Recipient Transaction, the Guarantee Agreement's terms may be adapted for example in respect of Recoveries, Actual Portfolio Volume, Default Amount, Recoveries, etc.
Revolving Credit Transaction	Means a Final Recipient Transaction taking the form of a loan instrument pursuant to which a Final Recipient is entitled to use, on a revolving basis, financing made available to it by the Financial Intermediary for a specified period through one or

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	more drawdowns and repayments (including by settling obligations arising from documentary finance and supply chain finance) up to the commitment.
	For the avoidance of doubt, Revolving Credit Transactions shall include revolving working capital facilities, including those embedded in or linked to a current account and exclude any credit or loan resulting from utilisation of credit card limits.
	The definition of Revolving Credit Transaction, including the conditions for Rollover and Conversion, shall be adapted, as necessary, to address the specificities of the products with revolving nature covered under the (Counter-)Guarantee Agreement with the relevant Financial Intermediary.
Rollover of Revolving Credit Transactions	In the case of Revolving Credit Transactions, any entry into an agreement with a new maturity for a Revolving Credit Transaction with the same Final Recipient as a replacement of an existing Revolving Credit Transaction by the Final Recipient of amounts outstanding under the existing Revolving Credit Transaction, shall be treated as an extension of the maturity of the existing Final Recipient Transaction and not as the entry into a new Final Recipient Transaction with the relevant Final Recipient.
	For the avoidance of doubt, such extended maturity shall not result in the aggregate term of the Revolving Credit Transaction to exceed 180 months, where the relevant term shall be calculated starting from the day the existing Revolving Credit Transaction was entered into, as further specified in section Eligibility Criteria below.
Conversion of Revolving Credit Transactions	If a Revolving Credit Transaction is converted to a Final Recipient Transaction which is not a Revolving Credit Transaction, as a result of entry into a new contractual agreement or the execution of a contractual amendment, the resulting Final Recipient Transaction shall continue to be covered by the (Counter-)Guarantee (and shall not be treated as a new Final Recipient Transaction entered into with the relevant Final Recipient).
Restricted Sectors	Final Recipients who have a substantial focus ⁴ on one or more Restricted Sectors are not eligible to enter into Final Recipient Transactions.
	The restricted sectors are in line with the EIB Environmental and Social Policy and with the EIB Group Climate Bank Roadmap. Please refer to Appendix III.
	The binding list of Restricted Sectors shall be set in the (Counter-)Guarantee Agreement.
State Aid	As further detailed in Appendix I (Eligibility Criteria) and Appendix II (State Aid), The Financial Intermediary shall contractually undertake to ensure compliance of the Guaranteed Transactions (including, for Counter-Guarantees, via Financial Sub-Intermediaries of the Final Recipient Transactions) included in the Portfolio with the applicable State aid rules.
	The aid provided by the Capped (Counter-)Guarantee Instrument may be treated in compliance with either i) Section 3.1 of the Temporary Framework ("TF") or ii) the De Minimis Regulation ⁵ (each a "State Aid Framework"). The terms and conditions

⁴ As set out in the EIF Restricted Sectors policy:

http://www.eif.org/news_centre/publications/2010_Guidelines_for_Restricted_Sectors.htm

⁵ "De minimis" refers to either (as applicable) Commission Regulation 1407/2013 of 18 December 2013; Commission Regulation 1408/2013 of 18 December 2013 (primary production of agricultural products); or Commission Regulation 717/2014 of 27 June 2014 (fisheries and aquaculture).

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the	the (Counter-)Guarantee Agreement, including the Eligibility Criteria, shall reflect e applicable State Aid regulations, as further detailed in Appendix I Eligibility riteria. Currently the inclusion period shall be limited to 31.12.2022
Fr 19 Cu ap ap	or the purposes of EGF, "Temporary Framework" refers to the Temporary ramework for State aid Measures to Support the Economy in the Current COVID-9 Outbreak, Communication from the Commission of 19 March 2020, (2020)1863 (OJ C 911, 20.3.2020, p. 1), as amended from time to time and as applicable to the EGF Guarantee Fund, as further specified in the EC Decision approving (inter alia) the EGF Capped and Uncapped (Counter-)Guarantee struments.
cc	nal Recipient Transactions which are signed after the end of 2021 can only be overed by the (Counter-)Guarantee if in compliance with the relevant De minimis egulation; as section 3.1 of the Temporary Framework may not be used after the and of 2021.
	leans any person who is a designated target of Sanctions or is otherwise a subject Sanctions.
	leans any restrictive measures adopted pursuant to Article 215 of the Treaty on the unctioning of the European Union.
wi be Ho ar af the sh	a Guaranteed Transaction which has been included in a Portfolio does not comply ith relevant Eligibility Criteria, it shall be excluded from the Portfolio (and shall not e covered by the (Counter-)Guarantee) and reduce the Actual Portfolio Volume. owever, if a Guaranteed Transaction is or becomes non-eligible 1) as a result of my event or circumstance beyond the control of the Financial Intermediary and 2) if the a Payment Demand relating to such Guaranteed Transaction was served by the Financial Intermediary to the (Counter-)Guarantor such Guaranteed Transaction wall remain covered by the Guarantee and shall not be considered an Excluded transaction.
ar be the Tr Int of the of He ac the Pc)G If Tre Fil	milarly, if a Guaranteed Transaction is or becomes non-eligible 1) as a result of my event or circumstance beyond the control of the Financial Intermediary but 2) before a Payment Demand relating to such Guaranteed Transaction was served by the Financial Intermediary to the (Counter-)Guarantor, then such Guaranteed transaction shall remain covered by the (Counter-)Guarantee if the Financial termediary, or the Financial Sub-Intermediary as applicable, accelerated payment all amounts owed to it under the relevant Final Recipient Transaction, no later an on the Report Date immediately following the date on which it became aware the same. Sowever, if the Financial Intermediary (or the Financial Sub-Intermediary) does not accelerate such Final Recipient Transaction within the timeframe specified above on the relevant Guaranteed Transaction shall be excluded from the relevant portfolio and shall be deemed never to have been covered by the (Counter-Guarantee). The analysis of the Financial Intermediary Transaction is or becomes a non-eligible ransaction as a result of any event or circumstance beyond the control of the nancial Intermediary and the Financial Intermediary was prevented from acceleration of all amounts owed to it under such Beneficiary Transaction (either by

	contract or application of the mandatory laws and regulations) to the EIF such
	transaction shall be deemed to be covered by the Guarantee. The Actual Portfolio Volume shall be adjusted following an exclusion from the Portfolio by deducting from the Actual Portfolio Volume the aggregate committed principal amount of the Guaranteed Transactions excluded.
	If the Actual Portfolio Volume is adjusted pursuant to this section, the Financial Intermediary may include one or more further Guaranteed Transactions in the Portfolio to the extent that the Actual Portfolio Volume does not exceed the Agreed Portfolio Volume and provided that (i) such inclusions are made by the end of Inclusion Period and (ii) any other conditions set out in the (Counter-)Guarantee Agreement.
Right of Clawback	EIF will be entitled to be repaid by the Financial Intermediary certain amounts in specified circumstances, including any amounts paid under the (Counter-)Guarantee by EIF in excess of the Defaulted Amounts, in excess of the Cap Amount, and any excess amount paid by EIF as a result of an exclusion of a Guaranteed Transaction from the Portfolio.
Visibility and promotion	The Financial Intermediaries shall carry out adequate information, marketing and publicity campaigns, including through their website or alternative ways of communication to achieve equivalent visibility.
	The Financial Intermediaries shall further ensure that the Final Recipient Transaction agreements, promotional material, press releases and any publication on their website or alternative ways of communication to achieve equivalent visibility pertaining to the Facility contains a statement to the effect that the Final Recipient Transactions benefit from support from the EGF programme (as further detailed in the Guarantee Agreement).
Reporting	The Financial Intermediary shall provide the (Counter-)Guarantor, within 30 calendar days after the end of each calendar quarter (the "Report Date") in the case of Direct Guarantees and within 60 days after the end of each calendar quarter for Counter-Guarantees, with quarterly information in a standardised form, including among others, information on the Guaranteed Transactions, Final Recipients covered by the (Counter-)Guarantee, Final Recipient Transactions, and relevant amounts outstanding.
Monitoring and Audit	Financial Intermediaries, shall agree to allow and to provide access to documents and premises related to the relevant Counter-Guarantee for the representatives of the [relevant national authorities, national court of auditors, the European Anti-Fraud Office ("OLAF"), the European Public Prosecutor's Office (EPPO) the EIF, agents of the EIF, the EIB, and any EU or national institution or body which is entitled to verify the use of the Counter-Guarantee in the context of the EGF Programme. To that effect, the Financial Intermediaries shall also include appropriate provisions in each agreement with Final Recipients or Financial Sub-Intermediaries (if any)) or ensure that each Financial Sub-Intermediary includes appropriate provisions in each agreement with the Final Recipients (as applicable).
Compliance with Laws	The Financial Intermediary shall comply in all respects with all applicable laws and regulations (whether national laws and regulations or laws and regulations of the European Union) to which it may be subject. The Financial Intermediary shall include in the documentation evidencing the Final Recipient Transaction and, with respect to Counter-Guarantee Agreements, shall procure that each Financial Sub-Intermediary includes the documentation evidencing the Final Recipient Transaction (as relevant):

	 undertakings from the Final Recipients equivalent to that described above; and any representations, warranties and undertakings from the Final Recipients necessary for the purpose of ensuring that each Final Recipient Transaction included in the Portfolio shall comply at any relevant time with the Eligibility Criteria.
Publicity	The Financial Intermediary shall ensure that the Final Recipient Transaction contractual documentation, promotional material, press releases and any publication on their website or alternative ways of communication contains a preset statement concerning the support obtained.
Publication	The EIF shall be entitled to publish from time to time on its website, information on the Financial (Sub-)Intermediary, the (Counter-)Guarantee Agreement, the Final Recipients or Final Recipient Transactions, as shall be further specified in the (Counter-)Guarantee Agreement.
Record keeping	The Financial Intermediary shall maintain or be able to produce all the documentation related to the implementation of the (Counter-)Guarantee Agreement for the period specified in the (Counter-)Guarantee Agreement.

<u>APPENDIX I ELIGIBILITY</u> <u>CRITERIA</u>

The Eligibility Criteria are composed of the (i) Eligibility Criteria for Final Recipients (indicatively set out in Section A), (ii) Eligibility Criteria for the Final Recipient Transactions (indicatively set out in Section B), (iii) Eligibility Criteria for the Portfolio (described in Section C), as set out below and as may be further supplemented or otherwise modified in the (Counter-)Guarantee Agreement. In addition, in the case of Counter-Guarantees Eligibility Criteria for the Financial Sub-Intermediary and for the Guaranteed Transactions (the Financial Intermediary's guarantee) shall also apply as set out in the Counter-Guarantee Agreement.

The Financial Intermediary shall ensure that each Guaranteed Transaction included in a Portfolio complies with the Eligibility Criteria.

Certain Eligibility Criteria shall be met at all times, while certain Eligibility Criteria shall only be met on the signing date or approval date of the relevant Final Recipient Transaction (or another date specifically indicated in the (Counter-)Guarantee Agreement).

A breach of any of the Eligibility Criteria shall result in an exclusion of the relevant Guaranteed Transaction(s) from the Portfolio, save as specified in the term "Exclusion Process".

Eligibility Criteria for Final Recipients		Timing of Application	
Final	Guaranteed Transactions shall be (or, in the case of Counter-Guarantees, shall cover directly or indirectly Final Recipient Transactions granted to Final Recipients meeting the criteria specified below. To be noted that the applicability of the De Minimis Regulation to the Instrument is still to be confirmed.		
1	The Final Recipient is an SME or a Small Mid-Cap.	Signing date	
2a	Financial Standing of the Final Recipient, to comply with requirements under the <u>Temporary Framework</u> : The Final Recipient is not an SME or a Small Mid-Cap already in difficulty as of 31 st December 2019 ⁶ .	Signing date	
2b	 Financial Standing of the Final Recipient, to comply with requirements under the De Minimis Regulation: The Final Recipient shall not be subject to collective insolvency proceedings nor fulfil the criteria under their domestic law for being placed in collective insolvency proceedings at the request of their creditors. For Small Mid-Caps only, the creditworthiness of the Final Recipient shall be at least equivalent to B- rating. 	Signing date	
3	Restricted Sectors: the Final Recipient shall not have a substantial focus on one or more Restricted Sectors (as determined by the Financial Intermediary in its discretion based, without limitation, on the proportionate importance of such sector on revenues, turnover or client base of the relevant Final Recipient);	Signing date	

⁶ For the purposes of the TF, "aid may not be granted to undertakings that were already in difficulty (within the meaning of the General Block Exemption Regulation) on 31 December 2019. In derogation to the above, aid can be granted to micro or small enterprises (within the meaning of Annex I of the General Block Exemption Regulation) that were already in difficulty on 31 December 2019 provided that they are not subject to collective insolvency procedure under national law, and that they have not received rescue aid or restructuring aid." (paras. 22c) and 22c)bis of TF).

The General Block Exemption Regulation defines an undertaking in difficulty as an undertaking in respect of which (already on 31 December 2019), i.e at that time one of the following circumstances had occurred (with the exception of micro and small enterprises, as set out in the TF):

[&]quot;(a) In the case of a limited liability company (other than an SME that has been in existence for less than three years or, for the purposes of eligibility for risk finance aid, an SME within 7 years from its first commercial sale that qualifies for risk finance investments following due diligence by the selected financial intermediary), where more than half of its subscribed share capital has disappeared as a result of accumulated losses. This is the case when deduction of accumulated losses from reserves (and all other elements generally considered as part of the own funds of the company) leads to a negative cumulative amount that exceeds half of the subscribed share capital. For the purposes of this provision, 'limited liability company' refers in particular to the types of company mentioned in Annex I of Directive 2013/34/EU (1) and 'share capital' includes, where relevant, any share premium.

⁽b) In the case of a company where at least some members have unlimited liability for the debt of the company (other than an [SME that has been in existence for less than three years or, for the purposes of eligibility for risk finance aid, an] SME within 7 years from its first commercial sale that qualifies for risk finance investments following due diligence by the selected financial intermediary), where more than half of its capital as shown in the company accounts has disappeared as a result of accumulated losses. For the purposes of this provision, 'a company where at least some members have unlimited liability for the debt of the company' refers in particular to the types of company mentioned in Annex II of Directive 2013/34/EU.

⁽c) Where the undertaking is subject to collective insolvency proceedings or fulfils the criteria under its domestic law for being placed in collective insolvency proceedings at the request of its creditors.

⁽d) Where the undertaking has received rescue aid and has not yet reimbursed the loan or terminated the guarantee, or has received restructuring aid and is still subject to a restructuring plan.

⁽e) In the case of an undertaking that is not an SME, where, for the past two years:

⁽¹⁾ the undertaking's book debt to equity ratio has been greater than 7,5 and

⁽²⁾ the undertaking's EBITDA interest coverage ratio has been below 1,0."

4	The Final Recipient shall be established and operating in a Participating Member State	Signing date
5	The Final Recipient shall not be established in a Non-Compliant Jurisdiction, unless in the case of NCJ Implementation.	Signing date
6	The Final Recipient shall not be performing illegal activities according to applicable law (including national, European Union and international legislation, including the Charter of Fundamental Rights of the European Union and the European Convention on Human Rights and its Supplementary Protocols)	Signing date
7	The Final Recipient shall not be Sanctioned Person	Signing date
8	The Final Recipient shall not be in an Exclusion Situation (as defined in the (Counter-)Guarantee Agreement)	Signing date
Eligil	bility Criteria for Final Recipient Transactions	Timing of application

The aid provided by the Capped (Counter-)Guarantee Instrument may be treated in compliance with Section 3.1 of the Temporary Framework ("TF"), or with the de minimis Regulation (each of them, a "State Aid Framework"). The applicable State Aid Framework shall define the set of Eligibility Criteria applicable to each Guaranteed Transaction, as defined below. The Financial Intermediary shall report to EIF which of the three State Aid Framework each Guaranteed Transaction has been used for the purposes of compliance with State aid rules.

Final Recipient Transactions which are entered into after the end of 2021 may only be included if they have been provided in compliance with the De Minimis Regulation.

1	Final Recipient Transactions shall be entered into by the Financial Intermediary during the Inclusion Period (for the avoidance of doubt, refinancing of earlier obligations shall also be allowed).	Signing date
2	Final Recipient Transactions shall be granted for one or more permitted purposes: (1) investment in tangible and/or intangible assets and/or (2) working capital/liquidity needs ⁷ . For the avoidance of doubt, refinancing of existing obligations shall also be allowed.	Signing date
3	Final Recipient Transactions shall be in the form of senior financing including loans, financial leasing, revolving credit lines (including overdrafts), documentary finance (including bank guarantees, letters of credit, bid bonds), supply chain finance (including reverse factoring (confirming) and with recourse factoring); subordinated financing; or quasi-equity financing.	Continuing
4a	Maximum financing amount, to comply with requirements under Section 3.1 of the Temporary Framework:	Signing date

⁷ For the avoidance of doubt, the (Counter-)Guarantee shall also cover business transfer transactions.

	The guaranteed amount ⁸ shall not exceed EUR 800,000, to be checked at the level of the Single Undertaking and in cumulation with other EGF aid that is also granted under the same TF 3.1 (not, for the avoidance of doubt, with any other aids granted under the TF or any other State aid regimes).	
4b	Maximum financing amount, to comply with requirements under the de minimis Regulation:	Signing date
	The guarantee amount shall not result in the Gross Grant Equivalent (GGE) of the EGF Guarantee at the level of the Single Undertaking and in cumulation with the other De minimis aid received to exceed the applicable De minimis aid ceiling, i.e.: - EUR 100,000 (road freight transport), - EUR 30,000 (fisheries and aquaculture) or - EUR 20,000/25,000 (depending on detailed conditions set out in the relevant De Minimis Regulation) for the primary production of agricultural products - EUR 200,000 (other sectors).	
5	Final Recipient Transactions shall not be affected by fraud;	Continuing
6	The Final Recipient Transaction shall have a minimum maturity of 3 months and a maximum maturity of 180 months.	Signing date
7	Final Recipient Transactions shall be denominated in EUR and/or any other currency as specified in the (Counter-)Guarantee Agreement. If a Final Recipient Transaction is denominated in a non-EUR currency, equivalent amounts to the maximum thresholds specified under (4) above should be respected.	Continuing
8	Final Recipient Transactions must comply with the terms of the (Counter-)Guarantee Agreement relating to the transfer of benefit.	Continuing
Eligil	pility Criteria for the Portfolio	
	In the (Counter-)Guarantee Agreement, EIF may set Eligibility Criteria for the Portfo concentration limits for specific rating classes, Final Recipient Transaction sizes, coverage of enterprises larger than SMEs. Breach of these criteria results in the exclu	limits to the

Portfolio of those Final Recipient Transactions that result in a breach at Portfolio level.

⁸ Calculated as Guarantee Rate multiplied by the amount committed by the Financial Intermediary to the Final Recipient under the Debt Financing

APPENDIX II STATE AID RULES

Due to the nature of the EGF Guarantee, Final Recipient Transactions directly or indirectly guaranteed by EGF contain an aid element which must be treated by Financial Intermediaries in compliance with State aid rules. One of two available State Aid Frameworks must apply, determining both certain specific Eligibility Criteria (as further described in Appendix I) and certain specific cumulation rules. The Financial Intermediary shall elect which of the two State Aid Frameworks to apply (directly or via the Sub-Financial Intermediaries, as applicable) to each Final Recipient Transaction and shall be contractually responsible to ensure compliance with the relevant rules. This Appendix II provides an overview of the Guarantee Agreement's provisions regarding cumulation rules specifically.

State Aid Frameworks

- 1. Temporary Framework, Section 3.1
- 2. De Minimis Regulation

Rules Common to all State Aid Frameworks

The Financial Intermediary (and/or Sub-Intermediary, if and as applicable) shall check that the relevant amount received by the Final Recipient complies with the maximum cumulation limits of the relevant State Aid Framework. Such check shall be carried out according to procedures to be specified, including by reference to applicable national rules (if any). The cumulation limit to be checked is applicable to the relevant types of state aid received by the Final Recipient and also by any other entity connected to it in a "Single Undertaking", as defined below.

The Financial Intermediary shall also ensure that the Final Recipients are informed of the amount and nature of the aid received via the Final Recipient Transaction, so that future relevant cumulation limit checks may be performed.

The Financial Intermediary shall report to EIF the relevant State Aid Framework elected and the amount of the EGF support, as part of the quarterly reporting obligations.

Cumulation check under 1. Temporary Framework, Section 3.1

- EGF amount subject to cumulation check: the EGF-guaranteed share of the nominal initial principal amount of the Final Recipient Transaction
- Other support to be cumulated with the above EGF amount: only other EGF-guaranteed amounts under this same Section 3.1 State Aid Framework (not, for the avoidance of doubt, with any other aids granted under the Temporary Framework by EGF or at national level, including under Section 3.1 but outside of EGF).
- Maximum cumulative amount per Single Undertaking: EUR 800,000 of EGF-guaranteed amount

Cumulation check under De Minimis Regulation

• EGF amount subject to cumulation check: the Gross Grant Equivalent (GGE) of the EGF guarantee for the Final Recipient Transaction, calculated by the Financial Intermediary (or under its responsibility

- where the calculation is performed by the Financial Sub-Intermediary) according to the methodology described below in the definition of GGE Calculation.
- Other support to be cumulated with the above EGF amount: other aid amounts (GGE or cash grant amounts) that have been also granted under the De Minimis Regulation to the relevant Single Undertaking, during the fiscal year in course and the two preceding years.
- Maximum cumulative amount per Single Undertaking: EUR 20,000/25,000 (depending on detailed conditions set out in the relevant De Minimis Regulation) for the primary production of agricultural products; EUR 30,000 for financing of fisheries or aquaculture; EUR 100,000 for financing of road freight transport activities for hire or reward, EUR 200,000 for financing of any other eligible activities.

Definitions

Temporary Framework	Means Temporary Framework for State aid Measures to Support the Economy in the Current COVID-19 Outbreak, Communication from the Commission of 19 March 2020, C(2020)1863 (OJ C 911, 20.3.2020, p. 1) as amended from time to time, and as further reflected in the Decision of the European Commission approving the EGF Guarantee instruments.
De Minimis Regulation	Means refers to either (as applicable) Commission Regulation 1407/2013 of 18 December 2013; Commission Regulation 1408/2013 of 18 December 2013 (for primary production of agricultural products); or Commission Regulation 717/2014 of 27 June 2014 (for fisheries and aquaculture).
Single Undertaking	A Final Recipient should be viewed as part of a Single Undertaking where (based e.g. on a self-declaration): a. one enterprise has a majority of the shareholders' or members' voting rights in another enterprise; b. one enterprise has the right to appoint or remove a majority of the members of the administrative, management or supervisory body of another enterprise; c. one enterprise has the right to exercise a dominant influence over another enterprise pursuant to a contract entered into with that enterprise or to a provision in its memorandum or articles of association; one enterprise, which is a shareholder in or member of another enterprise, controls alone, pursuant to an agreement with other shareholders in or members of that enterprise, a majority of shareholders' or members' voting rights in that enterprise. For the avoidance of doubt, Single Undertaking includes the relevant Final Recipient and all "linked" enterprises within the meaning of the Commission Recommendation.
GGE Calculation	For the financing to Final Beneficiaries which is compliant with the relevant De minimis regulation, the FI shall calculate the GGE of the EGF guarantee according to one of the methodologies prescribed in Article 4.6b) or c) of the De Minimis Regulation: • [Loan amount x Guarantee Rate x guarantee maturity in years x 200/1500/5]

Annex VIII to the Open Call for Expression of Interest: Indicative terms and conditions for the Capped (Counter-)Guarantee Instrument under Pan-European Guarantee Fund in response to COVID-19		
	 GGE calculated based on safe harbour premia in the "Commission Notice 	

form of guarantees"9 and its Corrigendum¹⁰

on the application of Articles 87 and 88 of the EC Treaty to State aid in the

 $^{^{9}}$ (2008/C 155/02), OJ C 155, 20.6.2008, p. 10–22 10 OJ C 244, 25.9.2008, p. 32–3

APPENDIX III EXCLUDED <u>ACTIVITIES</u>

- Production or activities involving harmful or exploitative forms of forced labour 11 /harmful child 1. labour¹².
- Production or trade in any product or activity deemed illegal under host country laws or regulations 2. or international conventions and agreements.
- 3. Any business relating to pornography or prostitution.
- Production or trade in wildlife or wildlife products regulated under the Convention on International 4. Trade in Endangered Species or Wild Fauna and Flora (CITES).
- Production or use of or trade in hazardous materials such as radioactive materials (except for 5. medical isotopes and materials for diagnostics and treatment in healthcare provision), unbounded asbestos fibres and products containing PCBs¹³.
- Cross-border trade in waste and waste products unless compliant with the Basel Convention and 6. the underlying national and EU regulations but for the avoidance of doubt, use of waste as a fuel in district heating is not excluded.
- Unsustainable fishing methods (i.e. drift net fishing in the marine environment using nets in excess 7. of 2.5 km in length and blast fishing).
- Production or trade in pharmaceuticals, pesticides/herbicides, chemicals, ozone depleting 8. substances¹⁴ and other hazardous substances subject to international phase-outs or bans.
- Destruction of Critical Habitats¹⁵ .Production and distribution of racist, anti-democratic and/or neo-9.
- Tobacco, if it forms a substantial part of the Final Recipient's primary financed business activities 16 10. or a substantial part of the EGF Final Recipient Transaction.
- Live animals for scientific and experimental purposes, including the breeding of these animals, 11. unless in compliance with the EU Directive 2010/63/EU as amended by Regulation (EU)

¹¹ Forced labour means all work or service, not voluntarily performed, that is extracted from an individual under threat of force or penalty

¹² Harmful child labour means the employment of children that is economically exploitive, or is likely to be hazardous to, or to interfere with, the child's education, or to be harmful to the child's health, or physical, mental, moral or social development. In addition any labour that is performed by a person which has not yet reached the age of 15 is considered to be harmful, unless the local legislation specifies compulsory school attendance or the minimum age for working to be higher; in such cases, the higher age will be applied for defining harmful child labour.

¹³ Polychlorinated biphenyls

¹⁴ Ozone Depleting Substances: Chemical compounds, which react with and delete stratospheric ozone, resulting in "holes in the ozone layer". The Montreal Protocol lists ODs and their target reduction and phase-out dates.

¹⁵ Critical habitat is a subset of both natural and modified habitat that deserves particular attention. Critical habitat includes areas with high biodiversity value that meet the criteria of the World Conservation Union ("IUCN") classification, including habitat required for the survival of critically endangered or endangered species as defined by the IUCN Red List of Threatened Species or as defined in any national legislation; areas having special significance for endemic or restricted-range species; sites that are critical for the survival of migratory species; areas supporting globally significant concentrations or numbers of individuals of congregatory species; areas with unique assemblages of species or which are associated with key evolutionary processes or provide key ecosystem services; and areas having biodiversity of significant social, economic or cultural importance to local communities. Primary Forest or forests of High Conservation Value shall be considered Critical Habitats. For the purpose of this Agreement, the environment and social requirements attached hereto are understood and agreed to provide reasonable and satisfactory assurance of the avoidance of destruction of critical habitat.

¹⁶ A benchmark for substantial is 5-10% of the balance sheet or the financed volume or sales revenues of the promoter.

- 2019/1010 of the European Parliament and of the Council on the protection of animals used for scientific purposes.
- 12. Ammunition and weapons, military/police equipment, infrastructure or correctional facilities, prisons¹⁷.
- 13. Gambling, casinos and equivalent enterprises or hotels hosting such facilities.
- 14. Commercial concessions over, and logging on, tropical natural forest; conversion of natural forest into a plantation.
- 15. Purchase of logging equipment for use in tropical natural forests or high nature value forest in all regions; and activities that lead to clear cutting and/or degradation of tropical natural forests or high nature value forest.
- 16. New palm oil plantations.
- 17. Any business with a political or religious content.

In addition to the above, the excluded activities / restricted sectors relating to the EIB Group Paris Alignment, applicable from 2021, are set out in Annex XIII to the Call for Expression of Interest.

¹⁷ Such activities are fully excluded from EIB support in all countries other than EU member states. In the EU, excluded activities relating to defence, public order and safety are limited to production (or construction) of, distribution (or processing) of, and trade in weapons, ammunition, explosives, equipment or infrastructures specifically designed for military use, and equipment or infrastructure which result in limiting people's individual rights and freedom (i.e. prisons, detention centres of any form) or in violation of human rights